Vendor name	SH Morgan Inc. (dba Cobblestone Manor; Sandpiper Villa; Home Again A.R.F.)
Vendor number(s)	HS0515; HS0516; HS0517
Primary regional center	San Andreas Regional Center
Service type(s)	Level 4I ARF x three locations
Service code(s)	915
Number of consumers currently serving	17
Please describe your person-centered approach ¹ in the concept development process; how did you involve the individuals for whom you provide services?	We have Hospice waivers in place at each site to allow individuals to live at their longtime home through end of life when possible/desired. This has led us to serve numerous clients through end of life without disrupting their service models. Four of our management-level team have attended Person-Centered Thinking introductory courses and have attended monthly HCBS support sessions at the Regional Center. We have advocated for RC and CCL support to facilitate person-centered approached in licensed and vendorized settings. Effective Fall 2017, we have run our quarterly and annual reviews with the assistance of person-centered documents. First and foremost, we have used the Important To/Important For concepts and the What's Working and Not Working form. This, paired with questions such as, "What would make it easier for you to?" questions of each verbal resident have enabled us to identify both (a) barriers to meeting one's IPP goals or personal life goals and to (b) identify remedies that can close the gap between their goals and daily outcomes.
Does the concept address unmet service needs or service disparities? If so, how?	The proposal(s) herein are the culmination of asking of and observing each of the 17 individuals that we serve; asking DSPs and staff of all other positions about both barriers and possible remedies; identifying which of the ten areas are unmet. Each and every line item addresses an unmet service need.
Barriers to compliance with the HCBS rules and/or project implementation	 Although we have already begun preparing for HCBS at the executive, administrative and management levels, there are approximately 40 DSPs in our agency that will require intensive training and support to comply with HCBS rules and implementation. Finance has prevented us from further assisting our residents with aging in place. This term – aging in place – is an important person-centered need for our residents – all of whom have complex behavioral and medical needs. Although

¹ A person-centered approach emphasizes what is important to the individual who receives services and focuses on personal preferences, satisfaction, and choice of supports in accessing the full benefits of community living. For more information regarding person-centered practices, please visit http://www.nasddds.org/resource-library/person-centered-practices/

	our progressive agency has already made numerous changes that we are proud of, there is much left to be done, and this aging in place will require finances to afford. 3. The aging in place concept that our residents and staff have identified as pivotal to meeting HCBS standards will require physical plant modifications for consumers who develop sudden, acute or even longer-term needs (e.g., wheelchairs and other adaptive aids).
Narrative/description of the project. Identify which HCBS federal requirements are currently out of compliance; include justification for funding request	Requirement #1: In order to meet this requirement, we would like to offer 12 hours of person-centered training to each staff in all positions. We would also like visual supports and equipment to accommodate the learning needs, styles and preferences of both staff and individuals served. Second, we struggle with compliance re: transportation. There is a dedicated vehicle for each service location. This vehicle is often occupied by transportation to routine meetings and medical appointments as well as acute individual needs. This prevents others from making individual outing and activity plans—especially spontaneous ones. We would like to remedy this with two 4-5 passenger hybrid vehicles. We have additional individuals who have sudden or long-term wheelchair and other adaptive needs who are at risk for having to move due to the lack of wheelchair-compatible transportation. We also request funding for one wheelchair-lift van with at least six passenger seats per location. #3-#4: The aforementioned person-centered thinking training will assist staff in offering supports and activities based on individual needs, preferences and IPP goals. We would like to further this with a supplemental activity budget or each location, per month. This will enable individuals and their support staff to identify and implement community integration and preference assessment training. Examples include individual art and craft courses; memberships to aquariums or health and fitness gyms. #10: Physical plants at each location meet Title 22 regulations, but may lack the convenience and accommodations that are needed or preferred by individuals with physical or behavioral needs. We request funding for physical plant modifications at each location to improve physical accessibility to the individual(s) and allow for aging in place, and for reaching end of life in place when appropriate.
Estimated budget; identify all major costs and benchmarks — attachments are acceptable	Two 4-5 passenger hybrid or electric vehicles with hatchback trunks for wheelchair storage, leather and other interior appointments to support wiping down or cleaning in the event of spills or incontinence; with one year of commercial insurance: Approx \$71,000

	Three 6+ passenger wheelchair-lift vans or equivalent vans/vehicles to offer transport to individuals who are either ambulatory or non-ambulatory, including tax/license/insurance: \$180,000
	Location One (HS0515 in Watsonville) Grab bars and walk-up ramp support at front entrance of home:
	\$1100 Grab bars and walk-down rail down two steps from common area to confidential office/meeting location: \$500
	Two commercial- or durable-quality washing machines and two commercial dryers, along with extended warranties, for daily linen and clothing cleaning for individuals choosing to age in place: \$6500
	Location Two (HS0516 in Aptos) Accessibility remodel (including widened door) for private bathroom: \$25,000
	Location Three (HS0517 in Santa Cruz) Accessibility remodel (including widened door) for common area bathroom/s: \$25,000
Requested funding for 2017-18	\$309,100
Estimated timeline for the project	Project to be completed between July 1, 2018 and June 30, 2019, pending approval and funding from DDS.