

Vendor name	Partnerships With Industry
Vendor number(s)	<b>HQ0395, HQ0397, HQ0399, HQ0401</b>
Primary regional center	San Diego Regional Center
Service type(s)	Work Activity Program
Service code(s)	<b>904 685 838 747</b>
Number of consumers currently serving	<b>241 current enrolled in PWI's Work Activity Program</b>
Please describe your person-centered approach <sup>1</sup> in the concept development process; how did you involve the individuals for whom you provide services?	PWI recognizes that person-centered planning is key to presenting our clients with options and educating their choices for employment opportunities. On a continuous basis PWI meets with clients and those on their support team to discuss client progress and obtain input on how they would like PWI to enhance the services they receive. PWI has used this feedback to develop new strategies to improve services and provide new opportunities for clients to reach their employment potential and become fully integrated members of their communities. Through this valuable feedback PWI has also come to fully understand the need for outreach and education for clients as well as those that love and support them. PWI is committed to providing all clients with excellent services that are driven by each individual's needs and preferences.
Does the concept address unmet service needs or service disparities? If so, how?	Through activities such as enhanced personalization, increased direct services, expanded resources, elevation of tangible educational outcomes, and significant planning and execution of a strong community awareness campaign, many of the barriers currently in place will be eliminated. Our vision is to see all individuals explore all opportunities available to them and achieve competitive integrated employment.
Barriers to compliance with the HCBS rules and/or project implementation	Partnerships with Industry (PWI) meets all the Federal Requirements with the exception of requirement #1. The persons served by PWI's WAP currently work in a congregate work setting which limits their access to the community. These individuals are informed of their options; however, the nature of the program limits their access to these options.
Narrative/description of the project. Identify which HCBS federal requirements are currently out of	Requirement #1 is not met due to the nature of the program and individual's access to competitive integrated employment. The following issues exist in our four facilities impeding compliance: The work settings are congregate work environments with

<sup>1</sup> A person-centered approach emphasizes what is important to the individual who receives services and focuses on personal preferences, satisfaction, and choice of supports in accessing the full benefits of community living. For more information regarding person-centered practices, please visit <http://www.nasddds.org/resource-library/person-centered-practices/>

<p>compliance; include justification for funding request</p>	<p>individuals with disabilities working with the support of non-disabled staff. These settings have limited access to the general community during the day. The facilities are open to the public; however, community access is limited for security reasons. The following remediation plan addresses the programmatic changes needed in order to be in compliance with requirement # 1, and focuses on developing career path programming that will facilitate the movement from individuals currently in the congregate work settings to competitive, integrated employment. This will necessitate transitioning our congregate work setting programs from production-based environments to pre-vocational training programs.</p> <p><b>Remediation Plan:</b></p> <ol style="list-style-type: none"><li>1. PWI will expand CIE opportunities for candidates, with an exciting new business venture that will be the first of its kind in the San Diego area. PWI will establish a staffing agency that specializes in assisting candidates with disabilities as well as the general public in finding employment. The career path planning, certified vocational training and cultural/disability sensitivity training for local employers provided by the agency will create new promotional and employment opportunities for our candidates. PWI will develop a business plan that will produce a self-sustaining staffing agency that will ensure success for our candidates as well as the community.</li><li>2. PWI will expand career path services to all locations. All clients working in our WAP and Group Services will benefit from an additional Career Plan Coordinator that will increase successful transitions into CIE. PWI is confident a focus on career planning will provide for better opportunities and ensure that a plethora of choices are always available to our clients.</li><li>3. PWI believes that the individualized support of working one-on-one with persons served will exponentially increase the successful transitions to competitive integrated employment. When staff work individually with persons served there is a deeper understanding of their abilities, career goals and the barriers to those goals. Current WAP and Group structure does not allow for this kind of personalized service. PWI will add direct support staff to work one on one with clients better preparing them for CIE. Once placed, that same staff member who knows and understands the client's needs will transition with the client to provide the best opportunity for success.</li></ol>
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	<ol style="list-style-type: none"> <li>4. PWI has identified the need for safe, reliable transportation for clients that live and/or would like to work in rural areas. Too often those we serve are unable to accept positions they want and are well qualified for due to transportation issues. PWI add a Transportation Coordinator to provide transportation in the rural areas where no transportation services are available. This will enable clients to take advantage of opportunities that are available to their non-disabled peers.</li> <li>5. PWI is aware of the need for workers to fill positions in the skilled trades. By providing the certified training for vocations that are in need of skilled workers, PWI will add to the promotional opportunities and career longevity that all people strive for. PWI will add a certified vocational trainer to provide training to clients as well as the general public. Trainings will be offered as a fee for service to the general public in order to create a self-sustainable program.</li> <li>6. Required enhancements to software systems to accommodate the new programs.</li> <li>7. Outreach and education is key to ensure persons served are able to exercise self-determination and make informed choices. It is also paramount that persons served and their support teams understand how the changes and implementation of HCBS and WIOA affect them personally. Our vision is to develop an Outreach Program that will provide an avenue for increased self-determination and informed choice about services their services. In addition, PWI will provide valuable information about DOR and Regional Center services and how these services work together to help them reach their career goals.</li> </ol>
<p>Estimated budget; identify all major costs and benchmarks — attachments are acceptable</p>	<p>*See attached for benchmarks definition and total budget</p>
<p>Requested funding for 2017-18</p>	<p>Total Budget \$827,212</p>
<p>Estimated timeline for the project</p>	<p>Term of agreement June 1, 2017 – February 28, 2020</p>

