## APPLICATI N REPORT

 Project Name:
 Ally's Access and Equity et

 Applicant Organization:
 Ally Comprehensive Services LLC

Awarded Amount: \$148,000.00

Funding Announcement Name: m ting Se vi e Ac ess and Equity G ant



## PROJECT SUMMARY

Navigating the I/DD Servi e Systems t ainings and groups f KRC & CVRC is f used on in easing parti ipant's understanding f the egional enter system as a whole, alternative servi e models in luding self-determination and parti ipant di ected servi es, generi es u es, parti ipant's ights and esponsibilities, and the importan e of adv acy and leadership skills within the ommunity in der to w k toward bridging the servi e gap.

| APPLICANT Q TI N  | APPLICANT RE P N  | ATTACHM NTS  |
|---|---|--------------|
| Applicant ligibilit   |   |              |
| Applicant Information   |   |              |
| 1. Project Title  | Applicant Response  |              |
| What is the P e t Title?  | Ally's A ess & Equity P e t   |              |
| 2. Awarded Amount   | Applicant Response  |              |
| What is the total amount awarded f the project?   | \$148,000.00  |              |
| 3. r anization Type   | Applicant Response  |              |
| Choose the esponse that best des ibes you ganization.   | Community Based O ganization, non-501( )(3) EIN   |              |
| 4. Description of rganization/Group   | Applicant Response  |              |
| vide a b ief des ipti n of the ganization group. Explain what experien e you ganization has managing a p e t simila to the proposal and state the out omes f that pr ect. You may upload y u br hu e add a website link.                      | Ally Comprehensive Servi es LLC (Ally) was eated in early 2020 with the pu pose of supporting the intellectual and developmental disabilities ommunity. Ally's mission is tensue individuals with developmental disabilities live fulfilling and meaningful lives. Using a personent entered apprach, Ally strives to empower individuals with developmental disabilities and their loved ones by breaking per eived barriers and providing the tools, information, and support needed to develop strong, informed advocates. This is a e-application of funding to ontinue Ally's Allers and Equity experience of the Equity and Central Valley Regional Center (CVRC) areas. Sin elegating the intellectual and Spanish to better support individual and their loved ones with navigating and accessing the intellectual and developmental disabilities (I/DD) service systems. | )<br>)<br>it |
| 5. Applicant in Good Standing   | Applicant Response  |              |
| Is the appli ant in good standing with<br>the Califo nia Se eta y of State,<br>Califo nia F an hise Tax B a d, and<br>Calif nia Department of Tax and Fee<br>Administ ati n?<br>lease upl ad onfi mation letter(s)<br>proof of good standing. | Yes   |              |
| 6. Subcontractors in Good<br>Standing   | Applicant Response  |              |
| A e the appli ant's subcont act s in good standing with the Calif nia Se eta y of State, Califo nia F an hise Tax Board, and Calif nia Department of Tax and Fee Administ ati n?  | Yes   |              |
| Grant Reapplication Information   |   |              |
| Grant Reapplications nl   |   | <u> </u>     |
| Previous Award(s)  Did you ganization eceive DDS grant funding in fis al year 2019-20 2020-21? If yes, go to question 2 t mplete ea h lumn. If n , skip this ategory and go t ategory 3.  | Applicant Response Yes  |              |
| 2. Previous Grant Award(s)  | Applicant Response  |              |

| APPLICANT TI N   | APPLICANT R P N  |   |   | ATTACHMENT  |        |
|--|--|---|---|---|--------|
| Sin e fis al year 2019, omplete a  |  |   |   |   |        |
| w fo ea h DDS Se vi e A ess<br>and Equity g ant y u ganizati n<br>was awarded funding.   | Year<br>Awarded  | Project<br>Title  | Grant<br>Num er   | Award<br>Amount   |        |
| , and the second | 2020-2021  | Ally's A ess & Equity<br>Initiative g am  | 20-C03  | \$148,419.00  |        |
| 3. Previous Grant utcomes  | Applicant Response   |   |   |   |        |
| vide a b ief g ant summa y of y u pr ect ut mes f fis al year 2019-20 and/ 2020-21.  | as the self-determination es u es, ther agen ies   | T in ease the individual's understanding f egional ente fundamentals, alte native se vi e m dels su h as the self-determination p gram, parti ipant-di e ted servi es, supported decisi n making, generi es u es, ther agen ies that se ve individuals with developmental disabilities, individual's ights, and the mportan e of leadership skills within the mmunity in der to bridge the gap on disparity.  |   |   |        |
| 4. Project Transition  | Applicant Response   |   |   |   |        |
| If awa ded, h w will y u cu ent p e t transiti n int the 2021-22 proposed pr ect? Does y u proposed pr ect expand ontinue y u cu ent p e t, if s h w? What a tivities, measu es, o ta get g ups are being added? ovide a summa y of the diffe en es and easons why y u are proposing the hange.  | t aining in both la ge and Systems t ainings t individuals with ally's goal is t expand the unique needs f the mint odu tin t ers n-Ci Understanding the IHSS with ther ommunity partn   | RC. There are new individuals, families and I ved rich developmental disabilities and provide rectangle and the still providing the still providing the still providing still provide | duals and families that and will nitinue to provide Notes, as well as pofessionals.  The developing new taining and tainings that a eour limit and Cente Eligibility, If SI, Knowing Yu Rights, until n Developmental D | e in need f edu ation an lavigating the I/DD Servi els in the a ea that serve and ur i ulum that will meet the rently being ffered (e.g., 2 and Funded Se vi eat.). Ally has w ked lose isabilities (SCDD) Sequoi | d      |
|  | Offi e, a lie, and CVRC/KRC staffAlly has eceived feedback from parti ipants and mmunity partners a has determined that there is a need for a mbinati n of vi tual and in-person trainings due to issues with a e and/or inability t navigate the virtual platf ms and a need for additional input from community self-adv ates.  F the 2021-22 pr ect year, Ally would continue t w k in llaborati n with the Sequoia Offi e and beg partnering with Kern EFC and mmunity member, Dawn u dy to provide ongoing t aining and edu at f the mmunity as well as initiating a Self-Adv ate A ess t Servi es G oup that will meet monthly |   |   | munity self-adv ates.  e Sequoia Offi e and beging training and edu ati ioup that will meet monthly in  | 1<br>h |
|  | w k I sely with KRC, C\  | de to plan fo futu e p e t funding fo used n c mmunity self-adv ates. Du ing the new pr ect, Ally will w k I sely with KRC, CVRC, Ke n EFC, Dawn u dy, and the SCDD Sequoia offi e to provide devel and provide additional t ainings and t meet monthly with a small self-adv ate group f futu e planning.  |   |   |        |
| General Application  |  |   |   |   |        |
| Proposal ummar   |  |   |   |   |        |
| 1. Project T pe  | Applicant Response   |   |   |   |        |
| Choose the pr ect type that best des ibes y u a tivities fr m the list below:  | Edu ati n and T aining   |   |   |   |        |
| 2. Duration of project   | Applicant Response   |   |   |   |        |
| Choose the du ation fy u p e t.  | 12 m nths  |   |   |   |        |
| 3. Regional Centers  | Applicant Response   |   |   |   |        |
| Ch se the Regi nal Cente (s) that y u p e t will se ve. Che k all that apply.  | Cent al Valley Regional Ce   | ente , Ke n Regional Cente  | 9   |   |        |
| 4. Counties Served   | Applicant Response   |   |   |   |        |
| List the unty unties y ur p e t p p ses to se ve. Che k all that apply.  | Fesn County, Ke n Cou  | nty , Madera C unty , Ma i  | posa C unty , Me ed C ι   | unty  |        |
| 5. Cit of Los Angeles  | Applicant Response   |   |   |   |        |
| If you pr ect p oposes t serve the City f Los Angeles, list the zip des y u p e t will se ve.  | N tAppli able  |   |   |   |        |
| Communit Based     rganizations  | Applicant Response   |   |   |   |        |
| Will y u be wo king with ne m e C mmunity Based Organizati ns? If s ,p vide the name of the ganizati n and h w y u will be w king togethe .  | w kshops and support Ally pa tne to p vide a mmu   | nake available thei mpu<br>with hybrid model t ainings  | te lab, p vide c mpute li<br>s. Ally, Ke n EFC, and the s<br>dditi nally, Ally is pa tne in   | te a y, SSI, & CalF esh<br>SCDD Sequ ia Offi e will   |        |

| APPLICANT TI N   |  | APPLICANT R PON      |                   | ATTACHM NT |
|--|--|----------------------|-------------------|------------|
| 7. Multiple rganizations   | Applicant Response   |                      |                   |            |
| Does y u pr ect in lude partnership with one m e ganizati ns either as a o-appli ant sub nt a t? If "yes", please upload a lette f support f m each ganizati n, that in ludes an explanati n f thei le in the pa tne ship. | Yes  |                      |                   | 3          |
| 8. Strategies and Sustainabilit  | Applicant Response   |                      |                   |            |
| H w will y u p e t ntinue its w k afte the g ant funding has n luded?  | The p e t will provide edu ation and t aining that is specifi t the ommunity and that will enhance thei level f understanding, onfiden e, adv acy, and leadership whi h will supp t thei individual effo ts in ac essing servi es and sharing thei knowledge and pers nal experien es with newe and/ less inf med parti ipants/families in thei ommunity. The small self-adv ate group will meet m rithly and provide a platf m f individuals t express themselves and provide input on thei bar iers, and es u es needed t support them. It will als enhan e thei nfiden e and leadership skills while paving the way f the s in thei ommunity. Ultimately the goal is t offe a mu h needed platf m f self-adv ates and t btain thei needed input that will lead t specifi ally tail ed mate ials, t ainings, leade ship skills, employment, and m e. This self-adv ate g up will be pil ted this year and expanded on in f II wing grant appli ati ns. |                      |                   |            |
| Tar et Population  |  |                      |                   |            |
| 1. Ethnicit Groups Served  | Applicant Response   |                      |                   |            |
| Sele t the ethni ity g up(s) the pr ect will serve. F "Indian", " acifi Islander", "Slavi " "Other" use mment se tion t list spe ific groups.  | Afi an Ame i an , Hispani , Othe (list)  |                      |                   |            |
| Appli ant Comment  |  |                      |                   |            |
| 2. Ethnicit Group(s), Language(s) and Number of Individuals Served   | Applicant Response   |                      |                   |            |
| F each ethni ity group, provide the number of individuals y u p e t intends t serve and the elated   | Ethnicit<br>Group(s)   | Individuals<br>erved | Language(s)       |            |
| language(s).   | Hispani  | 130                  | Spanish & English |            |
|  | Afi an Amei a  | 20                   | English           |            |
|  | Othe   | 0                    | As identified     |            |
| 3. A e Group(s) Served   | Applicant Posponso   |                      | <u> </u>          |            |
| Sele tall Age G oups the p e t will se ve.   | Applicant Response  Thee to Five, Thee to 21, 16 t 21, 22 and lde, Bithupt Thee (Ealy Start)   |                      |                   |            |
| Appli ant Comment  |  |                      |                   |            |
| Project Application  |  |                      |                   |            |
| Project Application  |  |                      |                   |            |
| Project Summar and<br>rganizational xperience  | Applicant Response   |                      |                   |            |

| APPLICANT TI N  | APPLICANT R P N  | ATTACHMENT |
|---|--|------------|
| ovide a lear and on ise p e t summa y that in ludes a defined ta get p pulati n, cat hment a ea, and pr ect design. Specifi ally des ibe what you pr ect will a mplish and h w it will benefit the mmunity se ved. In y u answe, in lude what expe ience y ur ganizati n has w king with the ta get p pulati n? | Ally was established in early 2020 f the pu pose of w king with lients and families to navigate th ugh the mplexities f the vaius systems that exist t seve individuals with devel pmental disabilities. With f mer egional ente experiene, w king with the underse ved mmunity, Ally has witnessed fist hand, the difficulties that this mmunity has with accessing the sevies and supports needed. Ally has w ked losely with CVRC and KRC though the self-determination p gram and infimed the need fiparticipant and their families to learn about the regional system as a whole and all the othe systems available fithem in their mmunity.  Ally's pet will intinue to pathe and liab ate with the mmunity agenies suih as the State Cunil no evelopmental Disabilities (SCDD) Sequoia Offie, KeneFC, alie Shi Distrit, a Dawn uidy, with the pimary goal fiequipping Hispani, Afian-Amerian, and othe underse ver partilipants within the KRC and CVRC at himentale awith infimatinand training needed to navigate the egional ente system, generies uies, and othe immunity agenies serving the I/DD mmunity to include as eaces and equity. Ally will acimplish this by partnering with thersit provide partilipants with vaius tainings, with kships, and events that will be fifeed in both English and Spanish over the grant period. The expansion of this pet will nitinue to be tail edipecially fixed a CVRC actilipant will gain a better understanding of the key morents that will be specifially fixed as a view of a utilization, ights and esponsibilities, generies uies, othe mmunity agencies, pesinies of the lindividual organ land (1) process, purpose as view and service and safe space where they an penly dis usshallenges, niems, experienies, and suiesses. They will provide input / insultation on disparity in aciessing servies though Regional Centes, gene iies uies, and employment. The Self-Advate A essit Servies Goup will be failitated by a eit Facilitat Dawn uidy. The goal of the priction is deutlining. Ally will devel pitraining that is specified to the needs of the | nd<br>e    |
|   | This p posed pr ect will ntinue to analyze t aining su veys, pa ti ipant input, and mmunity input in de to plan fo futu e se vi e a ess and equity p g am(s) tail ed to KRC's and CVRC's atchment a ea.  |            |
| 2. Data and Communit Input  | Applicant Response   |            |
| Explain h w the ta get population(s) are underse ved using RC OS data ther data as supporting eviden e f the dispa ity. In y u answe, in lude how y ur ganizati n used input fr m the mmunity and/o ta get p pulati n to design the pr ect?   | In a dan e with FY 2019/2020 data f CVRC, per apita expenditues by ace/ethni ity ale as fill of rml west to highest:  1. Other-\$7,104  2. Hispani -\$7,251  3. Asian-\$7,888  4. Native Hawaiian-\$8,131  5. White-\$9,895  6. Afri an Ame i an-\$10,168  7. Ame i an Indian-\$12,003  In a dance with FY 2019/2020 data for KRC, per apita expenditues by a e/ethni ity ale as fill wif mill west to highest:  1. Hispani -14,365  2. Asian-16,503  3. Other-\$16,519  4. White-\$9,895  5. Ameri an Indian-\$20,442  6. Native Hawaiian-\$20,668  7. Afri an Ameri an-\$27,165  8. White-\$34,169  Though the uight end of milling sessions and events held by Ally's Access & Equity ect f 2020-21 parti ipants expless the need film enduling and taining fill alternative edulation models, like hybrid models. Vi tual platf milling the looked that in derit expand availability film se while may not have a ess, have different leaning styles, and/o alle unable to navigate vi tual platforms.   |            |
| 3. Uniqueness   | Applicant Response   |            |

| APPLICANT TI N  | APPLICANT R P N  | ATTACHMENT |
|---|--|------------|
| H wis the p oposed pr ect unique diffe ent fr m a cu ently funded g ant (e.g., strategies, a tivities, and objectives) in the proposed egional enter at hment a ea? If the pr ect is similar to a u ently funded grant listed on the Department's website, h wis the proposed pr ect different?   | Although t aining sessions may n t be unique in the eff ts t edu e pu hase of servi e disparities, Ally's proposed prect is diffe ent given that the tainings will be developed and provided by a few Regional Center servi e dinat and egional manager in partnership with the mmunity expets and it will ntinue t few us never the spe ifi mmunity's needs threat ugh pat it ipat in and mmunity input. Additinally, there will be at least thee (3) mmunity few gey up meetings vee the grant period that will expleper eived bariers, specifi ommunity needs, and en uage leadership and advacy skills. Ally will als initiate small a self-advate group that will meet monthly in der to e eive input / nsultation in an eff to tail taining tpi sand mate ials fothe self-advates and to plan fout the funding foused on the needs of self-advates in the community. The ultimate goal will be to in ease the participant's knowledge, nfidene, and self-eliane which will all withem to the ive independently and, in the long term, pave the way for the ongoing development fleadership skills. |            |
| 4. Improve quity and Service Access   | Applicant Response   |            |
| How will y u p e t imp ve equity, ac ess, and edu e bar iers t se vi es f individuals with intelle tual and developmental disabilities and thei families?   | C ntinuing and expanding Ally's A ess & Equity e t in CVRC and KRC at hment a eas will ntinut p vide knowledge, es u es, and support as parti ipants, thei I ved nes, and the p fessi nals mmitted t being ally's f these individuals with developmental disabilities and thei support team learn about the different se vi e systems, thei ights, oles and esponsibilities, and h w t seek help. Many times, individuals a e n t awa e of the diffe ent se vi e systems that exist and potential supports they are able to a ess.   | e          |
|   | F example, a parti ipant du ing a u ent taining sessi n was able t sha e how they bette underst d thei ights but also thei own esponsibility f a essing gene i es u es. Other self-adv ates and families also shared experien es with the group. Conne ti ns we e f med that will ntinue afte the taining session had ended. Based on the su veys, meetings, and discussi ns, Ally w ks with the mmunity pa the s to put int a ti n the equests and in ut of the mmunity members.  |            |
|   | Additionally, the small m nthly Self-Adv ate A ess to Se vi es G oup will provide needed input f om self adv ates in the mmunity that will pave the way f tail ed t ainings and mate ials f othe s as well as enhan e leadership and adv acy skills f those parti ipating. Ultimately, the g al is to expand this g up in the futu e and identify potential leaders wh uld lead the group, o-fa ilitate t ainings, and devel p mate ial themselves.  |            |
| 5. Support of RC Plan   | Applicant Response   |            |
| H w does this pr ect support the RC plan to p mote equity and edu e disparities in you proposed at hment area? If you a e a RC, h w does this p e t support y u e mmendati ns and plan to pr m ote equity and edu e dispa ities in y u cat hment area? H w will y u p e t llaborate with ther ganizati ns that se ve individuals with intelle tual and developmental disabilities and their families? | Ally is w king losely the the ultu al specialist and ultu al team at the egional ente. Togethe we dis ussed the bar iers we see with marketing and advertising tainings and sessi ns to parti ipants wh need the additional support and we dis ussed the t pi s that are needed in the ommunity. Regional Cente staff f om both CVRC and KRC have attended s me f the taining sessions and provided positive feedback.   | 9          |
| 6. Project Activities   | Applicant Response   |            |
| Note: Before answerin this question, applicants must complete the Activities Template located in the middle ta directly above.  Clea ly and spe ifi ally state h w the s hedule of a tivities demonstrates the steps that the p e t will take to achieve its stated objective and measu es.   | Du ing the ouse of the initial gant year (2020-21) Ally has ndu ted out each activities in der to get t know the KRC & CVRC mmunities bette and plan f futuese vies/pets that are tail redit the mmunity.  | e          |
|   | Ally will ntinue t ndu t these out each and netw king a tivities in de t build st ng elationships with pa ti ipants, mmunity membe s, egi nal ente s, the SCDD offi e, and othe CBO's. Ally wi subcont act with Kern EFC and Dawn u dy, a Cent al Valley native, to expand on t ainings ffe ed and developed and t tail pr ects/t ainings/mate ials t self-adv ates and by meeting m nthly with a small group of self-adv ates f om the mmunity.   | II         |
|   | The SCDD Sequoia Offi e will als ontinue w king with Ally t onsult, o-fa ilitate, and ndu tout eac / netw king a tivities. This is w king well and will ntinue as t aining material is updated and tail ed t the needs f the mmunity.  | า          |
|   | This Navigating the I/DD Servi e Systems tainings is specifially tail ed t understanding the ke mponents if the egional ente system as a whole in luding a tho ugh unde standing if the Individual ogram lan (I) process, pure hase of service and service utilization, ights and esponsibilities, generices unes, ther ommunity agenies, personente ed appraches, and the importance of leadership within the mmunity. A tilipants will mplete training surveys at the end of each taining and provide input on their verall satisfaction with the taining, knowledge gained, additional tip is in finite est, etc. so that the data and be analyzed along with participant input during survival trainings.  | y          |
|   |  |            |

| APPLICANT TI N  | APPLICANT R P N   | ATTACHMENT |
|---|---|------------|
| Before answering this question, applicants must enter performance measures into the Activities Template located in the middle ta directl a ove.  A e y u p oposed measures  | The proposed measu es ffe a mbinati n of quantitative, qualitative, and milest ne data. Ally will tack the numbe ft ainings, individuals se ved, f us g ups, and Self-Adv ate A ess t Servi es G oups t ensu e all ben hma ks are being met. Nar atives will be used t discuss ut mes, bse vati ns, and pre/post su vey out omes. Milestones f u i ulum development and t anslati n will als be n ted.  |            |
| appropriate to t ack the pr ect's be tive and a tivities? Explain h w y u p oposed measu es p vide insight into the effe tiveness of the ve all design f the p e t and dem nst ate h w the impa t on the mmunity will be evaluated.         |   |            |
| 8. Budget Template and Narrative  | Applicant Response  |            |
| Note: Before answerin this question, applicants must complete the Budget Template located in the ta directly a ove.   | The budget costs are di ectly elated t the continuation of t aining and edu ation of parti ipants in the KRC and CVRC at hment a eas in der to enhan e the parti ipant's knowledge, onfiden e, and self-elian e whi h will all w them to th ive independently and, in the I ng te m, pave the way f the ongoing development of adv acy and leadership skills.   | •          |
| In you Budget Template, explain h w<br>the pr ect budget is nsistent with<br>the stated pr ect objective and<br>a tivities, and clea ly and c n isely   | Du ing this appli ati n year, Ally is w king and partnering with additional ommunity agen ies and members in der to expand its pr ect based on the feedback e eived f m pa ti ipants, families, and othe stakeholders in the mmunity.   |            |
| explain h w the proposed expenditu es support the overall pr ect design and proposed  | By partnering with Kern EFC, taining sessions and events will not add an additional component in derit provide access to those who cannot navigate virtual platforms simply donor thave a cess.   |            |
| Budget Template example is     a ted at Atta Inment C.     Budget Details and Restri ti ns are available he e.  | Ally's pa tne ship with Dawn u dy as the et Fa ilitato will begin its goal to plan and tail w kshops tainings, empl yment ppor tunities, and enhan e leadership skills f self-adv ates in the mmunity. This year will f us its eff ts on ec uiting self-adv ates f m the ommunity in der to fa ilitate a safe platf m where self-adv ates may speak feely, bainst m, and shae h nest feedback. This will be used f development of materials, futue pets, tainings, and supposts that a etail edit emp we ing self-adv ates, families, and othe sin the mmunity.   |            |
| 9. Budget Costs   | Applicant Response  |            |
| Explain h w the pr ect budget osts are learly ass iated with the pr ect a tivities and obe tive and c nfi m that the budget does not in lude n nall wable sts osts funded by the s ur es.   | The budget osts a e di ectly ass iated with u i ulum devel pment, out each and netw king, providing ongoing t ainings in KRC & CVRC that are elevant to the needs of its ommunity in Navigating the I/D Se vi e System and becoming st nger and m e nfident adv ates and leaders. The additinal stsf this pet year in lude the expansion to failitate the Self-Adv cate Access t Se vices G up and in pers n/additional tainings based on the equests f partitipants and their families. The budget ost als in lude funds needed t sub nt a t/partner with CVRC & KRC ommunity agen ies/members. See budget template for additinal details. |            |
| Proposal Certification  |   |            |
| Certification   |   |            |
| Confirm Proposal Discussion with RC(s)  | Applicant Response  |            |
| CBOs a e requi ed to dis uss thei proposal with each RC(s) the CBO is intending to se ve. If y u a e a CBO, have you dis ussed y u p oposal with ea h RC y u a e intending t se ve?   | Yes   |            |
| 2. RC Contact   | Applicant Response  |            |
| CBOs a e requi ed to submit thei appli ati n n u ently t the Department and t each RC(s) atchment the CBO is intending to se ve. If y u a e a CBO, state the name(s) f the nta t pe s n(s) at each RC you have dis ussed y u proposal with. | Ally's A ess & Equity P e t appli atin sent to:  KRC- Exe utive Die to Mitchi Gates and Cultu al Spe ialist, Karina offe  CVRC- Exe utive Die t , Ed A aim and Cultu al Spe ialist, Natasha Amb iz  SCDD- Sequ ia Offi e Regional Manage , Y landa Cruz   |            |
|   |   |            |

| 3. Applicant Certification  | Applicant Response |  |
|---|--------------------|--|
| By submitting this appli ati n, the Appli ant is e tifying the truth and a u a y of the p oposal. The appli ant als e tifies that if you have sub ntra ting o ganizati ns, ea h parti ipating ganizati n has eviewed y u p e t and agrees t thei assigned activities, measu es, and the budget. | Yes                |  |
| Appli ant C mment   |                    |  |