

**DDS Vendor Rate Study - Rate Models**  
**prepared for California Department of Developmental Services**

**Infant Development Specialist**

		Base Model	Alta	Central Valley	East Bay	
Unit of Service		Hour	Hour	Hour	Hour	
Direct Care Staff Wages and Benefits	- Percent of Direct Care Staff Working Full-Time	100%	100%	100%	100%	
	- Direct Care Staff Hourly Wage	\$35.65	\$33.87	\$33.87	\$41.00	
	- Employee Benefit Rate (as a percent of wages)	16.45%	16.91%	16.91%	15.30%	
	- Workers' Compensation Rate (as a percent of wages)	2.82%	2.82%	2.82%	2.82%	
	Hourly Staff Cost Before Productivity Adj. (wages + benefits)	\$42.52	\$40.55	\$40.55	\$48.43	
	<i>Productivity Adjustments</i>					
	Total Hours	40.00	40.00	40.00	40.00	
	- Travel Time Between Individuals	4.91	6.14	6.14	5.16	
	- Recordkeeping and Reporting	2.23	2.14	2.14	2.21	
	- Supervision and Other Employer Time	-	-	-	-	
	- Missed Appointments (not redirected to other tasks)	0.89	0.85	0.85	0.88	
	- Collateral contacts (not billable)	2.68	2.57	2.57	2.66	
	- Interdisciplinary team case reviews/planning	1.34	1.29	1.29	1.33	
	- Training	0.48	0.48	0.48	0.48	
	- Paid Time Off	3.85	3.85	3.85	3.85	
	"Billable" Hours	23.62	22.68	22.68	23.43	
	Productivity Factor	1.69	1.76	1.76	1.71	
<b>Staff Cost After Productivity Adj. per Billable Hour</b>		<b>\$71.86</b>	<b>\$71.37</b>	<b>\$71.37</b>	<b>\$82.82</b>	
Mileage	- Number of Miles Traveled per 40-Hour Week	200	250	250	210	
	- Number of Miles Adjusted for Mix of FT and PT Staff	200	250	250	210	
	- Amount per Mile	\$0.725	\$0.725	\$0.725	\$0.725	
	Weekly Mileage Cost	\$145.00	\$181.25	\$181.25	\$152.25	
	<b>Mileage Cost per Billable Hour</b>	<b>\$6.14</b>	<b>\$7.99</b>	<b>\$7.99</b>	<b>\$6.50</b>	
Admin. and Prog. Operations	Cost per Hour, Before Program Operations and Administration	\$78.00	\$79.36	\$79.36	\$89.32	
	- Daily Program Operations Costs	\$20.00	\$20.00	\$20.00	\$20.00	
	<b>Program Operations Cost per Billable Hour</b>	<b>\$4.23</b>	<b>\$4.41</b>	<b>\$4.41</b>	<b>\$4.27</b>	
	- Administration Percent	12.0%	12.0%	12.0%	12.0%	
<b>Administration Cost per Billable Hour</b>		<b>\$11.21</b>	<b>\$11.42</b>	<b>\$11.42</b>	<b>\$12.76</b>	
<b>Rate per Billable Hour</b>		<b>\$93.44</b>	<b>\$95.19</b>	<b>\$95.19</b>	<b>\$106.35</b>	

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		Base Model	Far Northern	Golden Gate	Inland	
Unit of Service		Hour	Hour	Hour	Hour	
Direct Care Staff Wages and Benefits	- Percent of Direct Care Staff Working Full-Time	100%	100%	100%	100%	
	- Direct Care Staff Hourly Wage	\$35.65	\$33.87	\$41.00	\$33.87	
	- Employee Benefit Rate (as a percent of wages)	16.45%	16.91%	15.30%	16.91%	
	- Workers' Compensation Rate (as a percent of wages)	2.82%	2.82%	2.82%	2.82%	
	Hourly Staff Cost Before Productivity Adj. (wages + benefits)	\$42.52	\$40.55	\$48.43	\$40.55	
	<i>Productivity Adjustments</i>					
	Total Hours	40.00	40.00	40.00	40.00	
	- Travel Time Between Individuals	4.91	6.14	4.42	6.14	
	- Recordkeeping and Reporting	2.23	2.14	2.27	2.14	
	- Supervision and Other Employer Time	-	-	-	-	
	- Missed Appointments (not redirected to other tasks)	0.89	0.85	0.90	0.85	
	- Collateral contacts (not billable)	2.68	2.57	2.72	2.57	
	- Interdisciplinary team case reviews/planning	1.34	1.29	1.36	1.29	
	- Training	0.48	0.48	0.48	0.48	
	- Paid Time Off	3.85	3.85	3.85	3.85	
	"Billable" Hours	23.62	22.68	24.00	22.68	
	Productivity Factor	1.69	1.76	1.67	1.76	
<b>Staff Cost After Productivity Adj. per Billable Hour</b>	<b>\$71.86</b>	<b>\$71.37</b>	<b>\$80.88</b>	<b>\$71.37</b>		
Mileage	- Number of Miles Traveled per 40-Hour Week	200	250	180	250	
	- Number of Miles Adjusted for Mix of FT and PT Staff	200	250	180	250	
	- Amount per Mile	\$0.725	\$0.725	\$0.725	\$0.725	
	Weekly Mileage Cost	\$145.00	\$181.25	\$130.50	\$181.25	
	<b>Mileage Cost per Billable Hour</b>	<b>\$6.14</b>	<b>\$7.99</b>	<b>\$5.44</b>	<b>\$7.99</b>	
Admin. and Prog. Operations	Cost per Hour, Before Program Operations and Administration	\$78.00	\$79.36	\$86.32	\$79.36	
	- Daily Program Operations Costs	\$20.00	\$20.00	\$20.00	\$20.00	
	<b>Program Operations Cost per Billable Hour</b>	<b>\$4.23</b>	<b>\$4.41</b>	<b>\$4.17</b>	<b>\$4.41</b>	
	- Administration Percent	12.0%	12.0%	12.0%	12.0%	
<b>Administration Cost per Billable Hour</b>	<b>\$11.21</b>	<b>\$11.42</b>	<b>\$12.34</b>	<b>\$11.42</b>		
<b>Rate per Billable Hour</b>		<b>\$93.44</b>	<b>\$95.19</b>	<b>\$102.83</b>	<b>\$95.19</b>	

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		Base Model	Kern	Eastern LA	Lanterman	
Unit of Service		Hour	Hour	Hour	Hour	
Direct Care Staff Wages and Benefits	- Percent of Direct Care Staff Working Full-Time	100%	100%	100%	100%	
	- Direct Care Staff Hourly Wage	\$35.65	\$33.87	\$35.65	\$35.65	
	- Employee Benefit Rate (as a percent of wages)	16.45%	16.91%	16.45%	16.45%	
	- Workers' Compensation Rate (as a percent of wages)	2.82%	2.82%	2.82%	2.82%	
	Hourly Staff Cost Before Productivity Adj. (wages + benefits)	\$42.52	\$40.55	\$42.52	\$42.52	
	<i>Productivity Adjustments</i>					
	Total Hours	40.00	40.00	40.00	40.00	
	- Travel Time Between Individuals	4.91	6.14	4.42	4.42	
	- Recordkeeping and Reporting	2.23	2.14	2.27	2.27	
	- Supervision and Other Employer Time	-	-	-	-	
	- Missed Appointments (not redirected to other tasks)	0.89	0.85	0.90	0.90	
	- Collateral contacts (not billable)	2.68	2.57	2.72	2.72	
	- Interdisciplinary team case reviews/planning	1.34	1.29	1.36	1.36	
	- Training	0.48	0.48	0.48	0.48	
	- Paid Time Off	3.85	3.85	3.85	3.85	
	"Billable" Hours	23.62	22.68	24.00	24.00	
	Productivity Factor	1.69	1.76	1.67	1.67	
<b>Staff Cost After Productivity Adj. per Billable Hour</b>		<b>\$71.86</b>	<b>\$71.37</b>	<b>\$71.01</b>	<b>\$71.01</b>	
Mileage	- Number of Miles Traveled per 40-Hour Week	200	250	180	180	
	- Number of Miles Adjusted for Mix of FT and PT Staff	200	250	180	180	
	- Amount per Mile	\$0.725	\$0.725	\$0.725	\$0.725	
	Weekly Mileage Cost	\$145.00	\$181.25	\$130.50	\$130.50	
	<b>Mileage Cost per Billable Hour</b>	<b>\$6.14</b>	<b>\$7.99</b>	<b>\$5.44</b>	<b>\$5.44</b>	
Admin. and Prog. Operations	Cost per Hour, Before Program Operations and Administration	\$78.00	\$79.36	\$76.45	\$76.45	
	- Daily Program Operations Costs	\$20.00	\$20.00	\$20.00	\$20.00	
	<b>Program Operations Cost per Billable Hour</b>	<b>\$4.23</b>	<b>\$4.41</b>	<b>\$4.17</b>	<b>\$4.17</b>	
	- Administration Percent	12.0%	12.0%	12.0%	12.0%	
	<b>Administration Cost per Billable Hour</b>	<b>\$11.21</b>	<b>\$11.42</b>	<b>\$10.99</b>	<b>\$10.99</b>	
<b>Rate per Billable Hour</b>		<b>\$93.44</b>	<b>\$95.19</b>	<b>\$91.61</b>	<b>\$91.61</b>	

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		Base Model	Harbor	North LA	San Gabriel/ Pomona	
Unit of Service		Hour	Hour	Hour	Hour	
Direct Care Staff Wages and Benefits	- Percent of Direct Care Staff Working Full-Time	100%	100%	100%	100%	
	- Direct Care Staff Hourly Wage	\$35.65	\$35.65	\$35.65	\$35.65	
	- Employee Benefit Rate (as a percent of wages)	16.45%	16.45%	16.45%	16.45%	
	- Workers' Compensation Rate (as a percent of wages)	2.82%	2.82%	2.82%	2.82%	
	Hourly Staff Cost Before Productivity Adj. (wages + benefits)	\$42.52	\$42.52	\$42.52	\$42.52	
	<i>Productivity Adjustments</i>					
	Total Hours	40.00	40.00	40.00	40.00	
	- Travel Time Between Individuals	4.91	5.16	5.16	5.16	
	- Recordkeeping and Reporting	2.23	2.21	2.21	2.21	
	- Supervision and Other Employer Time	-	-	-	-	
	- Missed Appointments (not redirected to other tasks)	0.89	0.88	0.88	0.88	
	- Collateral contacts (not billable)	2.68	2.66	2.66	2.66	
	- Interdisciplinary team case reviews/planning	1.34	1.33	1.33	1.33	
	- Training	0.48	0.48	0.48	0.48	
	- Paid Time Off	3.85	3.85	3.85	3.85	
	"Billable" Hours	23.62	23.43	23.43	23.43	
	Productivity Factor	1.69	1.71	1.71	1.71	
<b>Staff Cost After Productivity Adj. per Billable Hour</b>	<b>\$71.86</b>	<b>\$72.71</b>	<b>\$72.71</b>	<b>\$72.71</b>		
Mileage	- Number of Miles Traveled per 40-Hour Week	200	210	210	210	
	- Number of Miles Adjusted for Mix of FT and PT Staff	200	210	210	210	
	- Amount per Mile	\$0.725	\$0.725	\$0.725	\$0.725	
	Weekly Mileage Cost	\$145.00	\$152.25	\$152.25	\$152.25	
	<b>Mileage Cost per Billable Hour</b>	<b>\$6.14</b>	<b>\$6.50</b>	<b>\$6.50</b>	<b>\$6.50</b>	
Admin. and Prog. Operations	Cost per Hour, Before Program Operations and Administration	\$78.00	\$79.21	\$79.21	\$79.21	
	- Daily Program Operations Costs	\$20.00	\$20.00	\$20.00	\$20.00	
	<b>Program Operations Cost per Billable Hour</b>	<b>\$4.23</b>	<b>\$4.27</b>	<b>\$4.27</b>	<b>\$4.27</b>	
	- Administration Percent	12.0%	12.0%	12.0%	12.0%	
	<b>Administration Cost per Billable Hour</b>	<b>\$11.21</b>	<b>\$11.38</b>	<b>\$11.38</b>	<b>\$11.38</b>	
<b>Rate per Billable Hour</b>		<b>\$93.44</b>	<b>\$94.86</b>	<b>\$94.86</b>	<b>\$94.86</b>	

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**Infant Development Specialist**

		Base Model	S. Central LA	Westside	North Bay	
Unit of Service		Hour	Hour	Hour	Hour	
Direct Care Staff Wages and Benefits	- Percent of Direct Care Staff Working Full-Time	100%	100%	100%	100%	
	- Direct Care Staff Hourly Wage	\$35.65	\$35.65	\$35.65	\$35.65	
	- Employee Benefit Rate (as a percent of wages)	16.45%	16.45%	16.45%	16.45%	
	- Workers' Compensation Rate (as a percent of wages)	2.82%	2.82%	2.82%	2.82%	
	Hourly Staff Cost Before Productivity Adj. (wages + benefits)	\$42.52	\$42.52	\$42.52	\$42.52	
	<i>Productivity Adjustments</i>					
	Total Hours	40.00	40.00	40.00	40.00	
	- Travel Time Between Individuals	4.91	4.42	4.42	5.16	
	- Recordkeeping and Reporting	2.23	2.27	2.27	2.21	
	- Supervision and Other Employer Time	-	-	-	-	
	- Missed Appointments (not redirected to other tasks)	0.89	0.90	0.90	0.88	
	- Collateral contacts (not billable)	2.68	2.72	2.72	2.66	
	- Interdisciplinary team case reviews/planning	1.34	1.36	1.36	1.33	
	- Training	0.48	0.48	0.48	0.48	
	- Paid Time Off	3.85	3.85	3.85	3.85	
	"Billable" Hours	23.62	24.00	24.00	23.43	
	Productivity Factor	1.69	1.67	1.67	1.71	
<b>Staff Cost After Productivity Adj. per Billable Hour</b>	<b>\$71.86</b>	<b>\$71.01</b>	<b>\$71.01</b>	<b>\$72.71</b>		
Mileage	- Number of Miles Traveled per 40-Hour Week	200	180	180	210	
	- Number of Miles Adjusted for Mix of FT and PT Staff	200	180	180	210	
	- Amount per Mile	\$0.725	\$0.725	\$0.725	\$0.725	
	Weekly Mileage Cost	\$145.00	\$130.50	\$130.50	\$152.25	
	<b>Mileage Cost per Billable Hour</b>	<b>\$6.14</b>	<b>\$5.44</b>	<b>\$5.44</b>	<b>\$6.50</b>	
Admin. and Prog. Operations	Cost per Hour, Before Program Operations and Administration	\$78.00	\$76.45	\$76.45	\$79.21	
	- Daily Program Operations Costs	\$20.00	\$20.00	\$20.00	\$20.00	
	<b>Program Operations Cost per Billable Hour</b>	<b>\$4.23</b>	<b>\$4.17</b>	<b>\$4.17</b>	<b>\$4.27</b>	
	- Administration Percent	12.0%	12.0%	12.0%	12.0%	
<b>Administration Cost per Billable Hour</b>	<b>\$11.21</b>	<b>\$10.99</b>	<b>\$10.99</b>	<b>\$11.38</b>		
<b>Rate per Billable Hour</b>		<b>\$93.44</b>	<b>\$91.61</b>	<b>\$91.61</b>	<b>\$94.86</b>	

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**Infant Development Specialist**

		Base Model	Orange County	Redwood Coast	San Andreas	
Unit of Service		Hour	Hour	Hour	Hour	
Direct Care Staff Wages and Benefits	- Percent of Direct Care Staff Working Full-Time	100%	100%	100%	100%	
	- Direct Care Staff Hourly Wage	\$35.65	\$35.65	\$33.87	\$41.00	
	- Employee Benefit Rate (as a percent of wages)	16.45%	16.45%	16.91%	15.30%	
	- Workers' Compensation Rate (as a percent of wages)	2.82%	2.82%	2.82%	2.82%	
	Hourly Staff Cost Before Productivity Adj. (wages + benefits)	\$42.52	\$42.52	\$40.55	\$48.43	
	<i>Productivity Adjustments</i>					
	Total Hours	40.00	40.00	40.00	40.00	
	- Travel Time Between Individuals	4.91	5.16	6.14	5.16	
	- Recordkeeping and Reporting	2.23	2.21	2.14	2.21	
	- Supervision and Other Employer Time	-	-	-	-	
	- Missed Appointments (not redirected to other tasks)	0.89	0.88	0.85	0.88	
	- Collateral contacts (not billable)	2.68	2.66	2.57	2.66	
	- Interdisciplinary team case reviews/planning	1.34	1.33	1.29	1.33	
	- Training	0.48	0.48	0.48	0.48	
	- Paid Time Off	3.85	3.85	3.85	3.85	
	"Billable" Hours	23.62	23.43	22.68	23.43	
	Productivity Factor	1.69	1.71	1.76	1.71	
<b>Staff Cost After Productivity Adj. per Billable Hour</b>	<b>\$71.86</b>	<b>\$72.71</b>	<b>\$71.37</b>	<b>\$82.82</b>		
Mileage	- Number of Miles Traveled per 40-Hour Week	200	210	250	210	
	- Number of Miles Adjusted for Mix of FT and PT Staff	200	210	250	210	
	- Amount per Mile	\$0.725	\$0.725	\$0.725	\$0.725	
	Weekly Mileage Cost	\$145.00	\$152.25	\$181.25	\$152.25	
	<b>Mileage Cost per Billable Hour</b>	<b>\$6.14</b>	<b>\$6.50</b>	<b>\$7.99</b>	<b>\$6.50</b>	
Admin. and Prog. Operations	Cost per Hour, Before Program Operations and Administration	\$78.00	\$79.21	\$79.36	\$89.32	
	- Daily Program Operations Costs	\$20.00	\$20.00	\$20.00	\$20.00	
	<b>Program Operations Cost per Billable Hour</b>	<b>\$4.23</b>	<b>\$4.27</b>	<b>\$4.41</b>	<b>\$4.27</b>	
	- Administration Percent	12.0%	12.0%	12.0%	12.0%	
<b>Administration Cost per Billable Hour</b>	<b>\$11.21</b>	<b>\$11.38</b>	<b>\$11.42</b>	<b>\$12.76</b>		
<b>Rate per Billable Hour</b>	<b>\$93.44</b>	<b>\$94.86</b>	<b>\$95.19</b>	<b>\$106.35</b>		

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**Infant Development Specialist**

		Base Model	San Diego	Tri-Counties	Valley Mountain	
Unit of Service		Hour	Hour	Hour	Hour	
Direct Care Staff Wages and Benefits	- Percent of Direct Care Staff Working Full-Time	100%	100%	100%	100%	
	- Direct Care Staff Hourly Wage	\$35.65	\$35.65	\$35.65	\$33.87	
	- Employee Benefit Rate (as a percent of wages)	16.45%	16.45%	16.45%	16.91%	
	- Workers' Compensation Rate (as a percent of wages)	2.82%	2.82%	2.82%	2.82%	
	Hourly Staff Cost Before Productivity Adj. (wages + benefits)	\$42.52	\$42.52	\$42.52	\$40.55	
	<i>Productivity Adjustments</i>					
	Total Hours	40.00	40.00	40.00	40.00	
	- Travel Time Between Individuals	4.91	5.16	6.14	6.14	
	- Recordkeeping and Reporting	2.23	2.21	2.14	2.14	
	- Supervision and Other Employer Time	-	-	-	-	
	- Missed Appointments (not redirected to other tasks)	0.89	0.88	0.85	0.85	
	- Collateral contacts (not billable)	2.68	2.66	2.57	2.57	
	- Interdisciplinary team case reviews/planning	1.34	1.33	1.29	1.29	
	- Training	0.48	0.48	0.48	0.48	
	- Paid Time Off	3.85	3.85	3.85	3.85	
	"Billable" Hours	23.62	23.43	22.68	22.68	
	Productivity Factor	1.69	1.71	1.76	1.76	
<b>Staff Cost After Productivity Adj. per Billable Hour</b>	<b>\$71.86</b>	<b>\$72.71</b>	<b>\$74.84</b>	<b>\$71.37</b>		
Mileage	- Number of Miles Traveled per 40-Hour Week	200	210	250	250	
	- Number of Miles Adjusted for Mix of FT and PT Staff	200	210	250	250	
	- Amount per Mile	\$0.725	\$0.725	\$0.725	\$0.725	
	Weekly Mileage Cost	\$145.00	\$152.25	\$181.25	\$181.25	
	<b>Mileage Cost per Billable Hour</b>	<b>\$6.14</b>	<b>\$6.50</b>	<b>\$7.99</b>	<b>\$7.99</b>	
Admin. and Prog. Operations	Cost per Hour, Before Program Operations and Administration	\$78.00	\$79.21	\$82.83	\$79.36	
	- Daily Program Operations Costs	\$20.00	\$20.00	\$20.00	\$20.00	
	<b>Program Operations Cost per Billable Hour</b>	<b>\$4.23</b>	<b>\$4.27</b>	<b>\$4.41</b>	<b>\$4.41</b>	
	- Administration Percent	12.0%	12.0%	12.0%	12.0%	
<b>Administration Cost per Billable Hour</b>	<b>\$11.21</b>	<b>\$11.38</b>	<b>\$11.90</b>	<b>\$11.42</b>		
<b>Rate per Billable Hour</b>	<b>\$93.44</b>	<b>\$94.86</b>	<b>\$99.14</b>	<b>\$95.19</b>		